

## **2012 SG CIB Global Graduate Programme - Investment Banking & Global Financing**

**Societe Generale Corporate & Investment Banking's** success is founded on the skills and talents of our people. As part of one of the world's leading financial services groups, we have ambitious international activities.

Our global graduate programme starts with training which gives you an insight into the organisation and the opportunity to build a network of your peers. Once this is completed you will have all the tools and 'know how' to hit the ground running as you start your role and join your team.

### **Investment Banking & Global Financing**

We are recruiting graduates for the following roles based in **Frankfurt**:

- **Credit Analyst**

We have an opportunity for a graduate to join our business as a Credit Analyst, focusing on assessment & recommendation of corporate lending, structured financing and derivative requests for the SG investment banking businesses. You will be primarily covering the corporate sector, which includes preparation of the credit submission/opinions, addressing business and financial risks of the counterparty, sensitivity and cashflow analyses, input on structuring and transaction profitability. We are looking for a graduate who is fluent in German and English and has excellent numerical and financial analysis skills with a good understanding of credit documentation. If you have excellent written and verbal communication skills and want to improve your knowledge of the core business of the Bank by identifying, analyzing and assessing credit of counterparties, understanding/implementing essential elements of good facility structuring and pricing, and balancing (conflicting) objectives of clients and the Bank, we want to hear from you

- **M&A Analyst**

As an M&A Analyst you will work directly with the Senior Banker and his coverage team in charge of clients. You will work to support both origination and execution across a range of products in particular M&A, debt, hybrid debt, equity & equity linked as well as capital structure related issues. In this context, you will also be in charge of liaising with (product) experts typically based in London and Paris in the dedicated SG Business Lines. You will be involved in financial statement analysis, financial modelling, company and industry research, and the preparation of client pitches, presentations, deal memoranda etc., both in the context of the origination and execution of transactions. We are looking for outstanding graduates with a Masters degree in Finance or Business Administration and fluency in English and German. Previous exposure to Investment Banking or Corporate Finance, experience in M&A / Corporate Finance, DCM or ECM, ideally in a leading Investment Bank would be beneficial.

We are recruiting graduates for the following roles in **Geneva**:

- **Structured Finance Analyst**

A role as a Structured Finance Analyst is a job which calls for both technical and commercial skills. In this area you may be working on local or international projects that require high level financing solutions and need tax, law or accounting issues solved. Your client focus is at the heart of your business. You cooperate with other business lines to draw up term-sheets and financial offers, carry out cash flow modelling and operational analysis for Credit Committees and are closely involved in negotiations with risk, syndication and legal experts. We have a number of opportunities for Structured Finance Analysts across the different teams in our business which are: Leveraged and Strategic Acquisition Finance, Infrastructure and Asset Based Finance, Natural resources and Energy Finance, Export Finance and Real Estate Finance. We are looking for talented graduates with a good knowledge of the market gained through previous internships or work experience, fluency in French and English, strong analytical skills and a Masters degree from a University, Engineering or Business School.

Our graduates have the opportunities to succeed and what we expect from them is the commitment and motivation to take up this challenge.

- ***Are you a graduate or undergraduate from a top university, business or engineering school?***
- ***Are you fluent in English & German?***
- ***Do you have an excellent academic record?***

- ***Do you have a strong interest in building your career in the Investment Banking Industry?***
- ***Have you gained great interpersonal skills through your studies, work experience and extra-curricular activities?***
- ***Are you ready for an exciting international challenge in a global organization?***

To learn more about our vacancies and to apply please visit: [www.sgcib.gtios.com](http://www.sgcib.gtios.com)



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