

Short CV

Work Experience

- Full Professor for Management Accounting, Universität Basel (2010 - ...)
- Universität Bern 2004-2010 (Business Department, IFM and IOP)
- University of Dortmund, Germany, 1999-2004 (Economics Department)
- University of Cologne, Germany, 1988-1997 (Department of Economics and Institute of Energy Economics)

Education

- Habilitation, University of Dortmund 2003
- Doctoral Degree, University of Cologne 1992
- Undergraduate Diploma in Business, University of Cologne 1988

Publications

Refereed Journals

- Limited Liquidity, Supplier Credits, and Timely Demand Information (with Ulf Schiller) OR Spectrum (forthcoming)
- Level Playing Fields in Regulated Industries: Cost-Based Access Pricing, Depreciation, and Capacity Choice (with Ulf Schiller), Journal of Business Economics (Zeitschrift für Betriebswirtschaft) forthcoming *
- A Tale of Two Theories - Foreign Direct Investment Decisions from the Perspectives of Economics and Institutional Theory (with Anja Tuschke), Schmalenbach's Business Review forthcoming
- Option Contracts in Supply Chains (with Ulf Schiller), Journal of Economics and Management Strategy 2008
- Mehrstufige Supply Chains - Sind Verrechnungspreise besser oder schlechter als Marktpreise? (with Ulf Schiller), Betriebswirtschaftliche Forschung und Praxis 2005
- Cartel Formation and Oligopoly Structure - A New Assessment of the Crude Oil Market, Applied Economics 2004
- Transfer Pricing and Hold-Ups in Supply Chains (with Ulf Schiller), German Economic Review 2004
- Investment and Politics - Does Tax Fear Delay Investment? Finanzarchiv 2001
- Small Heterogenous Cartels, Journal of Institutional and Theoretical Economics 1998
- A Generalized Model of Horizontal Product Differentiation, Journal of Industrial Economics 1994
- Marktnischen oder Trendprodukte?, Zeitschrift für betriebswirtschaftliche Forschung 1993

Working Papers

- Managerial Use of an Information System (with Ulf Schiller, status: revise and resubmit 2010)

Other Publications

- Die Balanced Scorecard als Instrument der Mitarbeitermotivation (with Ulf Schiller and Marcel de Vegt), in: Handbuch Kompetenzmanagement (Hrsg.: R.J. Zaugg), Haupt, 2006
- Spieltheoretische Analysen der Verrechnungspreisgestaltung (with Stephan Lengsfeld and Ulf Schiller), in: Controlling - Theorie und Konzeptionen (Hrsg.: E. Scherm und G. Pietsch), Vahlen, 2004
- Fusionsdomino - Ein industrieökonomischer Ansatz zur Erklärung von Fusionswellen, in: Fusionen - Wirtschaftswissenschaftliches Seminar in Ottobeuren (Hrsg.: W. Franz, H.J. Ramser, M. Stadler), Mohr, 2002
- Die Neue Theorie der Regulierung Natürlicher Monopole (mit Ulf Schiller), Zeitschrift für Energiewirtschaft, 199

Professional Service

Ad hoc referee for: Economic Inquiry, Finanzarchiv, German Economic Review, Information Frontiers, Journal of Economics, Journal of Economics and Business, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Regional Science and Urban Economics, Schmalenbach's Business Review

Teaching

Currently at the IOP

- Unternehmensorganisation, Change Management, Organisation und Controlling

Formerly (selection)

- Economic Principles of Organization, Organization Architecture, Managerial Economics, Game Theory for Managers, Seminar: Fair Division, Internet Economics, Industrial Organization, Information Economics, Price Theory, Economics of Social Policy

Research Grants

- German Science Foundation: Supply-Side Consequences of CO2 Taxes
- Lise Meitner Program (Nordrhein Westfalen, Germany): Cartel Formation - Theory and Evidence

Network Affiliations

- German Economic Association (Verein für Socialpolitik): Industrial Organization Group

Research Interests

- Organization of Supply: Governance of Intrafirm Trade, (Private) Supply-Chain Contracting, Public Procurement Contracting
- Management Research: Learning and Imitation
- Management Accounting: Transfer Pricing, Budgeting, Accrual Accounting